

## **How to Start a Nonprofit Organization (Checklist)**

1.	Decide on the Type of Nonprofit Organization you Want to Open. □ a. Identify a social need or problem you'd like to address. □ b. Determine whether your NPO would positively contribute towards this issue. □
	<ul> <li>c. Find out if there are existing NPOs addressing the same problem. □</li> <li>d. Attract like-minded people to work with you. □</li> <li>e. Create a mission statement. □</li> </ul>
2.	Write a Business Plan. □  a. Executive summary. □  b. Business description. □  c. Market analysis. □  d. Organization management. □  e. Sales strategy. □  f. Funding needs. □  g. Financial projections. □
3.	<ul> <li>Secure Financing. □</li> <li>a. Determine the many possible ways your NPO will generate money. □</li> <li>b. Consider charging fees for services and products, soliciting private contributions and donations, and applying for government grants. □</li> </ul>
4.	Choose a Name. □  a. Choose a name that aligns with your brand and mission statement. □  b. Check your name's availability. □  c. Reserve your corporate name. □
5.	Recruit Your Board. □  a. Recruit members who have the right blend of skills and experience. □  b. Recruit members with access to financial resources. □  c. Recruit members with management, legal, or marketing expertise. □  d. Recruit members with access to community networks. □
6.	Incorporate Your Nonprofit Organization. □  a. Choose your legal structure. □  b. Register with your State. □  c. Apply for Nonprofit tax-exempt status. □



	a.	Obtain the necessary licenses and permits.
7.	a. b. c. d.	Ty Premises for Your NPO's Headquarters. □  Consider the cheapest options available. □  Contact organizations that donate office equipment and furniture to Nonprofits. □  Determine if you really need a space. □  Calculate costs. □  i. Find out what's in your budget. □  ii. Total utilities. □  iii. Total technology costs. □  iv. Total rent and maintenance. □  Shop around. □
8.	Hire E	mployees.
	a.	Write a job description. □
	b.	Post on a job board. □
	C.	Review applications and resumes. □
	_	Interview candidates. □
		Check references. □
		Send a job offer. □
	_	Fill out the mandatory IRS forms.
	h.	Invest in the right technology. □
9.	Brand	and Advertise. □
	a.	Craft your brand. □
		i. Write an elevator pitch. □
		ii. Find out who your customers are. □
		iii. Decide what kind of brand personality you want to have.
		iv. Determine what you want people to associate your brand with.
	b.	Connect with customers through advertising. □
		i. Set up email marketing software. □
		ii. Set up SMS marketing software.
		iii. Create social media accounts for your business. □